

Buy Local

Local businesses form the fabric of a community.

Think about the last time you attended a little league baseball game or a dance recital. Often the event was made possible through the support, financial or otherwise, of local businesses. Business owners serve as coaches, volunteers, financial supporters and civic leaders. More importantly, they are our friends and neighbors, with the same values as we have vested interest in seeing our communities thrive. Here are just a few benefits of supporting local businesses:

- Quality, stable jobs that support families and the local tax base.
- Charitable donations and leadership in civic organizations.
- Profits stay in the community, leading to better schools, parks and local services
- Local businesses operate more efficiently, conserving precious natural resources.
- On average, small businesses make up more than half of our nations Gross Domestic Product, or almost \$7 trillion dollars.

THE BIG BOX MYTH

In recent decades, massive national chain stores, or “big boxes”, have had a tremendous impact on local economies. Major national retailers have sprung up on every corner, while the local, independent businesses that built our communities are gradually disappearing.

- Profit dollars leave the community and go to a nameless, faceless corporate entity.
- Chain retailers hold communities hostage by threatening to move to another location if their demands of favorable labor and tax positions are not met.
- Big boxes create the illusion of low prices by using advertised specials to lure consumers into their stores. They then make up the profit margin on the things you need for the daily operation of your business.
- A recent review of pricing practices at major office suppliers found over 10,000 items at list price or greater.
- Chain retailers have full time departments dedicated to studying consumers’ buying habits in order to manipulate prices, with the goal of extracting the most money from their customers while giving the customer the misconception that they are getting the lowest price.

THE LOCAL ADVANTAGE

AT Leavenworth Paper and Office Supplies, our membership in a national purchasing group coupled with our low overhead costs allow us to offer competitive pricing while maintaining the personalized service and attention to detail that you expect from a local supplier. Here are a few things which we believe set us apart.

- Customize your ordering, delivery, invoicing and payment processes to meet your unique business needs.
- Over 30,000 items available for same day delivery.
- Online ordering with control, monitoring and usage reports.
- Knowledgeable, professional staff who are committed to providing the best service in the industry.
- Free delivery and installation of all office furniture by our employees.
- Inventory Management.
- Next day delivery on 99% on all office products.
- Hassel free return policy.